THREE QUESTIONS

CAMPUS EVANGELISM
GUIDELINES AND SUGGESTIONS

APPROACH
"Excuse me. Hi, we’re from the BSU Christian Fellowship and we’re on campus today talking to people about a relationship with Jesus Christ. Would it be alright if we asked a few questions?"

DIAGNOSTICS
1. “Have you given much thought to spiritual things?”
2. “Have you ever come to a point in your life where you could say that you know for sure that when you die, you will go to heaven and have eternal life?”
3. “Suppose you were to stand before God today and He were to ask you, ‘(use their name), why should I let you into heaven?’ What do you think you would say?”

THREE QUESTIONS
1. What do you live for?
   • “What matters most to you?”
   • Follow up discussion.
   • Read a Verse: 2 Corinthians 5:15 (give them your NT and let them read the verse)
     o What does that say to you?
     o Does it make sense?
     o How would you put it into your own words?
     o Does it fit into your idea of what life is all about?
     o Do you see that it puts living for self and living for Christ at odds with each other?
     o If you had to pinpoint where you are on that continuum (between living for self and living for Christ), where would it be?
   • Verses to memorize and use as needed
     o John 10:10
     o Philippians 3:7-8

2. What causes all the world’s problems?
   • Follow up with discussion. This point will probably take longer than the first. Don’t cut it short.
   • Direction: Present sin as the cause of all the world’s problems. But lead into it. Don’t announce it.
   • Additional questions that might be helpful
     o What do you think is behind that? (whatever their answer may be: hate; greed; violence; people; lack of love, etc.)
     o Do you think people are part of the problem? (people ARE the problem)
     o Do you know any perfect people?
     o How would you define the term, sin?
   • Read a Verse: Romans 3:10-12, 23
   • Use similar follow-up questions.
   • Discuss the separation that sin causes and how it is a serious offense to God.
It is critical to establish the personal problem of sin here, not just a human problem. If they don’t think they, personally, have a problem, the next question will be useless.

**Verses to memorize and use as needed**
- James 4:17
- Isaiah 59:2

### 3. Is there any solution that works for everyone?
- Follow up with discussion.
- There are a lot of proposed solutions being offered (various religions; materialism; power; etc.)
- If there were one solution that really worked for everyone, would you want to know?
- Are you familiar with the claims of Jesus Christ?
- **Read a Verse: John 14:16**
- **Verses to memorize and use as needed**
  - Romans 4:25
  - Hebrews 4:15

### LEADING TO A RESPONSE
- **Verses to memorize and use as needed**
  - Acts 3:19
  - John 1:12
  - Revelation 3:20
- Does this make sense?
- Do you think you understand what you would need to do to be right with God?
- Can you think of any good reason why you would not be willing to receive Christ into your life?
- Are you willing to repent and receive Christ today?

### SAMPLE PRAYER
“Dear God, I know that I’m a sinner and I need a savior. I can’t save myself. Please forgive me. I’m ready to ask Jesus to come into my life. I’m ready to turn my back on sin. I want you to take control of my life. I receive you right now. Thank you for saving me. Amen.”

### FOLLOW UP QUESTIONS
- Did you mean what you prayed?
- Where is Jesus right now?
- Where was Jesus 30 minutes ago?
- Do you see what just happened? Jesus just entered your life. You are now a child of God.
- **IMPORTANT:** Arrange another meeting as soon as possible. Get theirs name, phone, email, etc. Leave them yours, too.
- Give them a gospel tract (whether they trusted Christ or not).
- Be tenacious in getting with them again.
- Pray for them.